



BALI INTERNATIONAL
ARBITRATION & MEDIATION CENTER

Seminar | May 6th, 2019

ADR in the Technology, Media & Telecommunications (TMT) Sectors

FACT: TMT encompasses a wide range of products and services across a broad range of sectors and the demand for specialized ADR professionals to deal with TMT disputes has skyrocketed in recent years. TMT-related innovations as well as according transactions are rapidly growing in number and complexity.

Truth be told, lives will change. To name but a few pertinent trends, experts expect millions of 5G handphones and modems to be sold in the coming years; artificial intelligence is expected to make millions of jobs, including in the legal field, to become redundant; e-sports is one of the fastest-growing industries in the world, which reaches three digit million viewers for the most important competitions.

Because of a myriad of aspects to consider in TMT projects, often including their international dimension and size, the spend and dependency on technology, and number of stakeholders involved, many complex questions arise. In line with the increased complexity, managing legal and business relationships requires specific knowledge, especially when deals go wrong, partnerships turn sour, and plans are foiled.

TMT disputes already occur around the world, and they are often massive. According to a survey by Queen Mary University of London in 2016, more than a third of all participants said that they had been involved in at least one dispute valued in excess of USD100 million. It is possible to identify common areas of TMT disputes – IP, licensing, and IT infrastructure and service. However, no ‘one-size-fits-all’ solution can exist in this complex field. Hence, the use of variegated ADR approaches is necessary—especially enhanced, streamlined, and customized combinations of mediation and arbitration.

Are you a business owner, a member of in-house counsel team, a private attorney, a government official, an international arbitrator/mediator, or a professional involved with:

- Software, IT security, cloud computing, data protection and privacy
- Trademark, copyrights, patents, registered designs and models
- Trade secrets, IP, and know-how
- Internet-related matters, domain names, cybersquatting

If so, our seminar is ideal for you! At BIAMC, we merge practical, comprehensive curriculum with unparalleled instruction from top foreign and domestic experts currently working within TMT dispute resolution.

Partners & Sponsors :



Brief Speaker Profiles



Mr. Nindito Reksohadiprodjo

Nindito has more than 15 years of experience in financial advisory and audit services. He also previously worked as an auditor for the Audit division's Multinational Companies Group. Since his tenure in Deloitte's Financial Advisory service line, Nindito has worked for the Mergers and Acquisitions Transaction services line, specializing in various industries such as forestry, plantation, mining and TMT.



Ms. Eleanor Hughes

Eleanor Hughes is an associate in the Singapore office, specializing in international arbitration and commercial litigation. Ms. Hughes has represented companies, states, state-owned entities, international organizations and individuals in a wide variety of disputes in the telecommunications, oil and gas, financial services, and other industries. She has advised clients regarding commercial, investor-state and state-to-state arbitrations under all of the major institutional as well as ad hoc rules. Ms. Hughes is a Solicitor-Advocate with higher rights of audience and as such has rights of audience before all the higher courts of England and Wales. She was highlighted as "a real future leader" by Who's Who Legal in its "Future Leaders – Arbitration 2018" report.

| Time | Agenda | Speaker |
|----------|--|-----------------------------|
| 01.30 pm | Registration Opens | |
| 02.00 pm | Introduction by Professional Development Director | Janise Sherwin |
| 02.20 pm | TMT Dispute Trends in Indonesia and How to Avoid Them | Mr. Nindito Reksohadiprodjo |
| 03.20 pm | Coffee Break | |
| 03.35 pm | Preparing Yourself to Navigate Though South-East Asia TMT Disputes | Ms. Eleanor Hughes |
| 04.35 pm | Q&A Session | |
| 05.00 pm | Seminar Ends | |

Registration close on Monday, April 22nd, 2019

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| Early Bird | IDR 200.000 | Registration before April 8 th |
| Standard | IDR 250.000 | Registration before April 22 nd |

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Registration Link

<https://form.jotform.me/90661754817465>